



Accounting Firms are able to extend involvement with their clients before and well beyond deal-closing by incorporating our post merger integration services into their offering.

Atlanta - Boston - Chicago
Dallas - Detroit - Houston
Los Angeles - Miami
New York - Philadelphia
Phoenix - San Francisco

Extended – Transaction Advisory Services

A significant percentage of accounting firms have established M&A Transaction Advisory Services (TAS) groups as practice areas inside their organizations to better serve their clients. In today's complex business environment, these TAS teams bring together firsthand M&A and corporate finance experience, along with industry knowledge, to help manage risks and enhance shareholder value associated with corporate acquisition transactions.

From developing an M&A strategy to finalizing the deal structure, TAS groups provide a suite of services at each stage of the M&A process to realize efficiencies and value for their clients.

Utilize PMI Advisors on a Subcontract or Referral Basis

However historically, accounting firms' involvements in M&A transactions have ceased upon deal-closing, with the exception of making a few post-closing adjustments.

Partnering with PMI Advisors, either as a subcontractor or on a referral basis, provides an extension of the services that accounting firms are able to provide to their clients. These services could include due diligence reviews of the IT operations, HR systems and procedures, along with coordination of the Legal activities leading up to deal-closing. After deal-closing, our professionals are able to provide hands-on assistance to complete the hundreds of tasks associated with the integration effort. Below is a partial listing of services that we provide:

- Project:100 Days™ Consulting Methodology – Fixed-Fee Starting at \$50k
- M&A Integration Playbooks
- Carve-Out & Divestiture Assistance
- Workstream Leadership Services
 - Merger Integration Management
 - Legal Coordination
 - Supply Chain & Operations Integration
 - HR Integration
 - IT Integration

In partnership with PMI Advisors, accounting firms are able to extend involvement with their clients in the M&A process before and well beyond deal-closing by incorporating our merger integration services into their offering.