



Successful post merger integrations insist on a value driver approach. The difference between integrations that succeed and those that underperform is a sustained concentration on value creation.

Integration Coordination

Given the urgency of finishing key value driver tasks quickly, there's no room for misunderstandings. From the beginning, our methodology helps to develop clear lines of communication to coordinate team member involvement between both organizations. Responsibilities and deadlines are clarified.

A continuing communications plan makes certain that available resources are properly utilized, that schedules are maintained, and that contingency actions, if necessary, are folded seamlessly into the integration plan.

Quick updates... Online coordination meetings save time and money.

During the initial Planning Workshops, face-to-face individual and group meetings are necessary in order for the team members to become acquainted and "gel" as a team. However, with today's technology, further communication and coordination activity with team members may take a variety of virtual forms, resulting in more efficient time utilization and considerably reduced travel expenses.



FUNCTIONAL AREAS

- Coordination Meetings – Weekly
- Action Item Report Update
- Schedule Update
- Project Directory Update
- Report to Executive Management

Atlanta - Boston - Chicago
Dallas - Detroit - Houston
Los Angeles - Miami
New York - Philadelphia
Phoenix - San Francisco

Weekly coordination meetings attended by representatives of the project team are essential in maintaining the communication channels established during the schedule development. Procedures are established for obtaining information and approvals at all levels. These meetings may be in-person, via phone conference or via video conference. The emphasis throughout the project course is "communication".