Why PMI Advisors?

M&A transactions are challenging. Study after study puts the failure rate of M&A between 70% and 90% with poor merger integration being a primary culprit. Our methodology and experienced professionals considerably improve the chances for our client's success.

Today's companies are lean. We work with our clients to handle their hot M&A integration projects without letting their core businesses cool off. Our accelerated integration approach helps to quickly realize deal synergies, allowing a swift return to "business as usual" for:

- Publicly Traded Companies
- Private Companies
- Family Offices
- PE Portfolio Companies

A Full Range of Services and Resources for our Client's Integration Project

Not all clients want or need full-time dedicated post-merger integration support even though their internal integration directors must juggle strategy, organization, staffing, systems, and culture, on top of keeping the day-to-day business performing. Therefore, we provide a full range of services and resources for our client's integration project.

Our professionals are very experienced, with both deep M&A and executive management backgrounds, often in numerous functional and industry areas. This means our professionals bring the multi-faceted perspective that comes from extensive direct client-side leadership, acquisition program experience, and experience as third-party consultants to provide:

- Project:100 Days™ Methodology
- Workstream Leadership Services
- M&A Integration Playbooks
- Carve-Out & Divestiture Assistance

Unlike the large consulting firms, we do not push the staffing pyramid model where customers pay for inexperienced staff and get cameo appearances by senior talent. We provide senior professionals directly for our client's project.

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*Harvard Business Review

Atlanta - Boston - Chicago
Dallas - Detroit - Houston
Los Angeles - Miami
New York - Philadelphia
Phoenix - San Francisco