



Often, we will act as an extension of our client's organization, bringing specific industry and functional capabilities that may be required to move the integration effort forward.

## Workstream Leadership Services – Staff Augmentation

In addition to strong project management skills required to develop and manage strategic integration plans, other hands-on skills are essential. Our Workstream Leadership Services may be needed at the organizational level to actually perform many of the integration-related tasks, rather than just coordinating them and reporting on their status to company executives.

### Supplemental Services for Our Client's Staff Tools, Checklists, Templates and Resources

**Merger Integration Professionals** - Unlike many service providers, our merger integration professionals are very experienced, with both deep M&A and executive management backgrounds, often in numerous functional and industry areas.

**Human Resources Integration** - Our HR Executive Consultants have expertise in accessing the management team of acquired companies and managing the activities associated with staffing, retention strategies and human capital which are integral to the success of an M&A integration process.

**Information Technology Integration** - The successful integration of the IT function is frequently one of the highest priorities. We offer pre-closing due diligence support and post-closing program planning and execution to drive successful integrations.

**Legal Coordination** - Our team of legal consultants works hand-in-glove during both the pre-closing and post-closing stages, as an extension of our client's General Counsel and legal team, providing the necessary "peripheral deal vision" to assist in protecting our client's interests, while achieving their strategic goals.

**Supply Chain and Operations Integration** - In M&A transactions, the leaders of these functions – Production/Mfg., Sourcing, Purchasing, Distribution and Logistics, and often Customer Service - have a tall order. Our professionals help to improve cost, quality and customer satisfaction that help our clients create an advantage.

***Unlike the large consulting firms, we do not push the staffing pyramid model where customers pay for inexperienced staff and get cameo appearances by senior talent. We provide senior professionals directly for your project.***

Atlanta - Boston - Chicago  
Dallas - Detroit - Houston  
Los Angeles - Miami  
New York - Philadelphia  
Phoenix - San Francisco