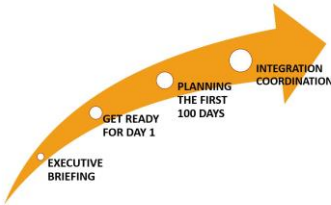


Project:100 Days™
Integration Management Methodology



Our Project:100 Days™ consulting methodology is offered at a fixed-fee starting at \$50,000 and is based upon the proven project management approach of identification, assignment, and coordination.

Project:100 Days™ Scope – Fee

Our Project:100 Days™ consulting methodology is offered at a fixed-fee starting at \$50,000 and is based upon the proven project management approach of identification, assignment, and coordination. As an additional service, we also offer our Workstream Leadership staff augmentation assistance, when requested, to actually perform the integration-related tasks, rather than just coordinating them and reporting on their status to company executives.

Phase	Amount	Time Frame
Executive Briefing	\$2,500	1 week
Get Ready for Day 1	\$7,500	1-3 weeks
Plan First 100 Days	\$25,000	2-4 weeks
Integration Coordination	\$15,000	8-10 weeks

Executive Strategy Briefing - An on-site 2-4 hour meeting with the acquirer's senior executives is held to gain a consensus of the integration approach. Depending on the information provided, time is spent in preparation for the session. Then, after the briefing, a day is spent documenting the results and producing the Flight Plan document.

Getting Ready for Day 1 – It is critical to identify and manage the numerous tasks that must be completed to be ready for the flurry of activity on Day 1. If an Announcement Day is to proceed the Closing Day, a full array of tasks must be completed to address HR issues prior to the announcement.

Planning for First 100 Days - This is the integration phase where the “heavy lifting” occurs. Joint kick-off workshops will be held with functional department members of both organizations to map out the action plans. Using our Integration Checklist 500™ as a guide, it is necessary to identify all of the tasks and their inter-connections to establish detailed schedules. Once the work effort has been identified, assignments are made and additional resource needs are identified.

Integration Coordination – Weekly coordination meetings, virtually and in-person, are held with representatives of the Project Team and an Executive Summary is provided. This is essential in maintaining the communication channels established during the planning phase. The emphasis throughout the project course is "communication" within the integration team and with executive management.

Atlanta - Boston - Chicago
Dallas - Detroit - Houston
Los Angeles - Miami
New York - Philadelphia
Phoenix - San Francisco